



Rookie Reference Reel

Auction rookie? No need to feel intimidated. We have FAQs listed below that may help you and if you have any other questions please do not hesitate to email or ask a worker at the sale. In addition, we have created a Lingo List to help understand any new terms or phrases you may have never heard before. The Lingo List can be found at www.salleyauction.com and on our Facebook page.

Frequently Asked Questions:

1. Where do I go when I first arrive?
 - a. If you plan on bidding, find the Registration Table to register for a bidder number. The Registration Table is typically located inside the house or building. You will need your driver's license to register.
2. What all do I need to bring to an auction?
 - a. Driver's license is needed to register. Cash or Credit Card are the accepted methods of payments. What you win is what you need to transport away no matter how large or small so consider the size of your vehicle.
3. How do I check out (cash out)?
 - a. When you are ready to leave, check out at the Registration Table. To ensure all your items are accounted for with the cashier, please give at least 15 minutes following the last item you won a bid on.
4. Can I return to bidding on the sale after cashing out?
 - a. Yes! You are always welcome to return and bid on more even if you have already paid for your items. Just make sure that you return to the cashier afterwards to finish paying for the rest of your items.
5. Can I look at items before the start of the sale?
 - a. Yes! Buyers can arrive up to an hour before the start of a sale to preview items. And of course, you can look at the items during the sale too.
6. Can I still come if the sale already started?
 - a. Yes! There is no assigned seating and you can come and go as you please.
7. How long does a sale last?
 - a. The duration of a sale depends on the size of the sale and varies per event. The sale will begin at the listed start time.
8. Where can I put my items I just bought?
 - a. Upon winning a bid and receiving your item, you take possession and ownership of that item and are responsible for its safekeeping. Items may not be removed from the premises until they have been paid for with the cashier.



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- b. Certain items at the auctioneer's discretion may be retained by the auction staff and given to the winning bidder upon receipt of payment.
- g. How do I bid?
 - a. There are many ways to bid. If you are physically present you can hold up your bidder number, raise your hand, yell, nod, etc. Since any of these types of movements can classify as a bid to the auctioneer please be cognizant of waving to someone across the crowd during the live sale or you may win a bid that you did not intend to win. Also, it helps the auctioneers if you are within their eyesight.
- 10. How do I dress?
 - a. Dress as comfortable as you like. Keep in mind that most sales will have you on your feet, moving around indoors and outdoors. We suggest picking shoes that are made for walking and clothes that go with the weather.
- 11. Can I place a bid on an item even though I will not be able to make it to the sale?
 - a. This is called absentee bidding and is subject to the terms of the sale between the auction company and the seller. Salley Auction Services typically allows absentee bidding. Simply email info@salleyauction.com no later than an hour before the sale starts to ensure we receive your bid on time. If you can, try to include a photo of the item you want to place a bid on and the max amount you would want to pay for it. The Auctioneer will proceed with the usual bidding and if your max is not hit, you will still win the bid but not have to pay the max amount. Just like registering at the sale, you must also provide the necessary driver's license information to submit an absentee bid.
- 12. Can I place a bid on an item that has not yet sold but I need to leave the sale?
 - a. Similar to the answer to Question #11, this is also called an Absentee Bid. Absentee bidding is subject to the terms of the sale between the auction company and the seller. In addition to the answer to Question #11, you can find a worker to place your max bid and capture a photo of the item. You will still need to provide the necessary driver's license information to submit your absentee bid.
- 13. How do I know if an item for sale still works?
 - a. All items are sold as is. Unless explicitly stated otherwise by the auctioneer or seller. Buyers are welcome to look over an item. If the item being sold is "operational" like a car, sewing machine, etc. needs to be agreed upon by both the auctioneer and seller if it will be demonstrated at the sale (e.g. starting the engine).